

SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, DC 20509

FORM 8-K

CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(D) OF THE
SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported)

August 11, 2003

Tejon Ranch Co.

(Exact Name of Registrant as Specified in Charter)

Delaware
(State or Other Jurisdiction of Incorporation)

1-7183
(Commission File Number)

77-0196136
(IRS Employer Identification No.)

P. O. Box 1000, Lebec, California
(Address of Principal Executive Offices)

93243
(Zip Code)

Registrant's telephone number, including area code 661 248-3000

(Former Name or Former Address, if Changed Since Last Report)

Not applicable

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- Item 7. Financial Statements, Pro Forma Financial Information and Exhibits.
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SIGNATURES

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Item 7. Financial Statements, Pro Forma Financial Information and Exhibits

(c) Exhibits (Furnished Pursuant to Item 12).

99.1 Press Release of the Company dated August 11, 2003, announcing the Company's earnings for the quarter ended June 30, 2003.

Item 12. Results of Operations and Financial Condition.

On August 11, 2003, the Registrant issued a press release announcing its earnings for the quarter ended June 30, 2003. A copy of this press release is attached as Exhibit 99.1. The information contained in this report on Form 8-K, including Exhibit 99.1, shall not be deemed "filed" with the Securities and Exchange Commission nor incorporated by reference in any registration statement filed by the Registrant under the Securities Act of 1933, as amended, unless specified otherwise.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: August 11, 2003

TEJON RANCH CO.

By: /s/ ALLEN E. LYDA

Name: Allen E. Lyda

Title: Vice President, and Chief Financial Officer

EXHIBIT INDEX

| <u>Exhibit</u> | |
|----------------|---|
| 99.1 | Press Release of the Company, dated August 11, 2003, announcing the Company's earnings for the quarter ended June 30, 2003. |

EX-99.1 Press Release of the Company, dated August 11, 2003

TEJON RANCH CO. REPORTS
SECOND QUARTER RESULTS OF OPERATIONS – 2003

TEJON RANCH, Calif., August 11, 2003 – Tejon Ranch Company (NYSE:TRC), today announced a net loss of \$414,000 or \$0.03 per common share, diluted, during the second quarter of 2003 compared to net income of \$600,000 or \$0.04 per common share, diluted, during the second quarter of 2002. Total revenues for the second quarter of 2003 were \$3,481,000 compared to \$4,816,000 for the same period in 2002.

The net loss for the second quarter of 2003 is comprised of a loss from continuing operations of \$414,000 or \$.03 per common share, diluted. This is compared to net income from continuing operations of \$695,000 or \$0.05 per share, diluted, and a loss from discontinued operations of \$95,000 or \$0.01 per common share, diluted, for the second quarter of 2002.

The Company recognized a loss of \$948,000 or \$0.06 per common share, diluted, for the six months ending June 30, 2003, compared to a net loss of \$362,000 or \$0.03 per common share, diluted, for the same period in 2002. Total revenues for the first six months of 2003 were \$6,571,000 compared to \$7,235,000 for the same period in 2002.

The net loss for the first six months of 2003 is comprised of a loss from continuing operations \$948,000 or \$0.06 per common share, diluted. This is compared to a loss from continuing operations of \$87,000, or \$0.01 per common share, diluted, and a loss from discontinued operations of \$275,000 or \$0.02 per common share, diluted, for the same period in 2002.

The decrease in revenues during the first six months of 2003 is due to real estate revenues declining \$440,000 and interest income declining \$251,000. The decline in real estate revenues during 2003 is primarily attributable to \$1,375,000 in revenue earned in 2002 related to the sale of an easement. The reduction in revenue when compared to 2002 is partially offset by increased rental revenues of \$229,000, a gain from the sale of land of \$300,000, an improvement in service and amenity revenues of \$235,000, and an improvement in oil and mineral revenues of \$168,000. Lease revenues increased in part due to revenues from McDonalds, Starbucks, and a

Best Western Motel that were opened in late 2002. Service and amenity revenues increased due to an increase in game management revenues. Oil and mineral revenues improved due to an increase in oil production and cement production. Interest income declined due to low investment rates and a reduction in investment securities outstanding.

The increased loss from continuing operations for the first six months of 2003 is due to the decline in revenues as described above and to an increase in both real estate expenses and farming expenses. Real estate expenses increased \$661,000 during 2003 due primarily to an increase in public relations and advertising costs, higher maintenance and property taxes, higher insurance costs, and increased staffing costs. Farming expenses grew \$213,000 during 2003 primarily due to higher costs at our almond processing plant because of increased processing activities and to higher insurance costs.

The decrease in revenues during the second quarter of 2003 is due primarily to real estate revenues declining \$884,000 and farming revenues declining \$326,000. The decline in real estate revenue in 2003 is due primarily to the receipt in 2002 of \$1,375,000 of revenue related to the sale of an easement. The decrease in real estate revenue during the second quarter of 2003 was partially offset by increased lease revenues, a gain from the sale of land, and improved oil and mineral revenues. Farming revenues fell during the second quarter of 2003 when compared to 2002 due to the receipt in 2002 of insurance proceeds related to the 2001 almond, walnut, and zinfandel grape harvests. These insurance proceeds were partially offset by an increase in 2003 processing revenues at our almond processing plant.

The loss from operations during the second quarter of 2003 is due to the reduction in revenues described above and to higher real estate and farming expenses. Real estate expenses increased due to higher public relations costs, insurance costs, and staffing costs. Farming costs increased due to higher costs at our almond processing plant related to an increase in processing activities.

As we move forward in the achievement of our real estate vision, we will continue to see an increase in costs related to professional service fees, planning costs, entitlement costs, and staffing costs. These type of real estate activities and costs could continue over several years as we develop a modest percentage of our land holdings. The actual timing and completion of entitlement and any development related activities are difficult to predict due to the uncertainties of the approval process and market factors.

The results of the first six months of each fiscal year are generally not indicative of the results to be expected for the full year due to the nature of the Company's business segments. Future real estate sales and leasing activity are dependent on market circumstances and specific

opportunities and therefore are difficult to predict from period to period. The Company also recognizes a significant amount of revenues in the fall of each year due to the nature of the agribusiness activities within its farming segment.

Tejon Ranch Co. is a growth-oriented, diversified real estate development and agribusiness company, whose principal asset is its 270,000-acre land holding located approximately 60 miles north of Los Angeles and 30 miles south of Bakersfield.

The statements contained herein, which are not historical facts, are forward-looking statements based on economic forecasts, strategic plans and other factors, which by their nature involve risk and uncertainties. In particular, among the factors that could cause actual results to differ materially are the following: business conditions and the general economy, future commodity prices and yields, market forces, the ability to obtain various governmental entitlements and permits, interest rates and other risks inherent in real estate and agriculture businesses. For further information on factors, which could affect the Company, the reader should refer to the Company's filings with the Securities and Exchange Commission.

TEJON RANCH CO.
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS
(In thousands, except earnings per share)
(Unaudited)

| | Three Months Ended June 30 | | Six Months Ended June 30 | |
|---|-------------------------------|----------------------|-----------------------------|----------------------|
| | 2003 | 2002 | 2003 | 2002 |
| Revenues: | | | | |
| Real estate | 3,012 | 3,896 | 5,577 | 6,017 |
| Farming | 360 | 686 | 734 | 707 |
| Interest income | 109 | 234 | 260 | 511 |
| | <u>3,481</u> | <u>4,816</u> | <u>6,571</u> | <u>7,235</u> |
| Cost and Expenses: | | | | |
| Real estate | 2,484 | 2,007 | 4,720 | 4,059 |
| Farming | 928 | 662 | 1,608 | 1,395 |
| Corporate expense | 968 | 1,029 | 1,875 | 1,958 |
| Interest expense | 21 | (42) | 45 | 20 |
| | <u>4,401</u> | <u>3,656</u> | <u>8,248</u> | <u>7,432</u> |
| Operating income (loss) before equity in earnings of unconsolidated joint ventures and minority interest | (920) | 1,160 | (1,677) | (197) |
| Equity in earnings of unconsolidated joint ventures | 159 | (75) | 46 | 77 |
| Minority interest | 67 | 37 | 49 | 134 |
| | <u>(694)</u> | <u>1,122</u> | <u>(1,582)</u> | <u>(140)</u> |
| Income tax expense (benefit) | (280) | 427 | (634) | (53) |
| | <u>(414)</u> | <u>695</u> | <u>(948)</u> | <u>(87)</u> |
| Income (loss) from operations | (414) | 695 | (948) | (87) |
| (Loss) from discontinued operations, net of applicable income taxes | — | (95) | — | (275) |
| | <u>—</u> | <u>(95)</u> | <u>—</u> | <u>(275)</u> |
| Net income (loss) | <u>\$ (414)</u> | <u>\$ 600</u> | <u>\$ (948)</u> | <u>\$ (362)</u> |
| Net income (loss) per share, basic | (0.03) | 0.04 | (0.06) | (0.03) |
| Net income (loss) per share, diluted | (0.03) | 0.04 | (0.06) | (0.03) |
| Weighted average number of shares outstanding: | | | | |
| Common Stock | 14,468,651.00 | 14,378,058.00 | 14,448,604.00 | 14,359,192.00 |
| Common stock equivalents – stock options | 273,233.00 | 354,208.00 | 228,054.00 | — |
| | <u>14,741,884.00</u> | <u>14,732,266.00</u> | <u>14,676,658.00</u> | <u>14,359,192.00</u> |

For the six months ended June 30, 2003 and 2002, diluted net loss per share is based on the weighted average number of shares of common stock outstanding, because the impact of common stock equivalents is antidilutive.

TEJON RANCH CO.
CONDENSED CONSOLIDATED BALANCE SHEETS
(In Thousands)

June 30, 2003 December 31, 2002*
(Unaudited)

ASSETS

Current Assets:

| | | | |
|------------------------------|------------------|-------------------|--|
| Cash and cash equivalents | \$ 9,672 | \$ 12,935 | |
| Marketable securities | 12,762 | 12,305 | |
| Accounts & notes receivable | 4,302 | 7,843 | |
| Inventories: | | | |
| Farming | 3,685 | 1,172 | |
| Other | 119 | 77 | |
| Prepaid expenses and other | 2,441 | 1,925 | |
| | <hr/> | <hr/> | |
| Total Current Assets | 32,981 | 36,257 | |
| Property and equipment - net | 64,765 | 62,323 | |
| Other assets | 1,960 | 2,216 | |
| | <hr/> | <hr/> | |
| TOTAL ASSETS | \$ 99,706 | \$ 100,796 | |

LIABILITIES AND STOCKHOLDERS' EQUITY

Current Liabilities:

| | | | |
|---|------------------|-------------------|--|
| Trade accounts payable | \$ 850 | \$ 2,507 | |
| Other accrued liabilities | 22 | 222 | |
| Current deferred income | 988 | 1,035 | |
| Short-term borrowings | 200 | 240 | |
| Current portion of long-term debt | 1,751 | 1,731 | |
| Income taxes payable | — | 7 | |
| | <hr/> | <hr/> | |
| Total Current Liabilities | 3,811 | 5,742 | |
| Long-term debt | 14,634 | 14,336 | |
| Minimum pension liability | 2,200 | 2,200 | |
| Deferred income taxes | 3,799 | 3,740 | |
| Other liabilities | 583 | 583 | |
| | <hr/> | <hr/> | |
| Total Liabilities | 25,027 | 26,601 | |
| Minority interest in equity of consolidated joint venture | 552 | 601 | |
| Commitments and contingencies | | | |
| Stockholders' equity: | | | |
| Common stock | 7,242 | 7,206 | |
| Additional paid-in capital | 33,046 | 31,690 | |
| Retained earnings | 35,745 | 36,693 | |
| Accumulated other comprehensive loss | (1,906) | (1,995) | |
| | <hr/> | <hr/> | |
| Total Stockholders' Equity | 74,127 | 73,594 | |
| | <hr/> | <hr/> | |
| TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY | \$ 99,706 | \$ 100,796 | |