| SEC Form 4 |  |
|------------|--|
|------------|--|

П

### FORM 4

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

| Check this box if no longer subject to |
|--|
| Section 16. Form 4 or Form 5           |
| obligations may continue. See          |
| Instruction 1(b).                      |

## STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

| OWB APPRC               | VAL       |
|-------------------------|-----------|
| OMB Number:             | 3235-0287 |
| Estimated average burde | en        |
| hours ner resnonse.     | 05        |

| 1. Name and Address of Reporting Person* |                        |       | 2. Issuer Name <b>and</b> Ticker or Trading Symbol<br><u>TEJON RANCH CO</u> [ TRC ] | 5. Relationship of Reporting Person(s) to Issuer<br>(Check all applicable) |   |                       |  |  |
|--|------------------------|-------|---|--|---|-----------------------|--|--|
| <u>STINE ROBERT A</u>                    |                        |       |   | X  | Director  | 10% Owner             |  |  |
| (Last)                                   | .ast) (First) (Middle) |       | 3. Date of Earliest Transaction (Month/Day/Year)<br>12/02/2004                      | x  | Officer (give title<br>below)<br>President / CF | Other (specify below) |  |  |
| P.O. BOX 1000                            |                        |       |   |  | President / CE                                  | .0                    |  |  |
| (Street)                                 |                        |       | 4. If Amendment, Date of Original Filed (Month/Day/Year)                            | 6. Indiv<br>Line)  | idual or Joint/Group Filing (                   | Check Applicable      |  |  |
| LEBEC                                    |                        | 93243 |   | X  | Form filed by One Report                        | ing Person            |  |  |
| (City)                                   | (State)                | (Zip) |   |  | Form filed by More than C<br>Person             | Dne Reporting         |  |  |

#### Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned

| 1. Title of Security (Instr. 3) | 2. Transaction<br>Date<br>(Month/Day/Year) | 2A. Deemed<br>Execution Date,<br>if any<br>(Month/Day/Year) 3. Transaction<br>Code (Instr. 8) 4. Securities Acquired (A) or<br>Disposed Of (D) (Instr. 3, 4 and<br>5) |      |   | 5. Amount of<br>Securities<br>Beneficially<br>Owned Following<br>Reported | 6. Ownership<br>Form: Direct<br>(D) or Indirect<br>(I) (Instr. 4) | 7. Nature<br>of Indirect<br>Beneficial<br>Ownership<br>(Instr. 4) |                                    |                         |           |
|---------------------------------|--|---|------|---|---|---|---|------------------------------------|-------------------------|-----------|
|                                 |  |   | Code | v | Amount  | (A) or<br>(D)   | Price   | Transaction(s)<br>(Instr. 3 and 4) |                         | (1130. 4) |
| Tejon Ranch Co. Common Stock    | 12/02/2004                                 |   | М    |   | 7,000   | Α   | \$20.25   | 32,265                             | D                       |           |
| Tejon Ranch Co. Common Stock    | 12/02/2004                                 |   | S    |   | 7,000   | D   | \$39.54   | 32,265                             | <b>D</b> <sup>(1)</sup> |           |

Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of<br>Derivative<br>Security<br>(Instr. 3)               | 2.<br>Conversion<br>or Exercise<br>Price of<br>Derivative<br>Security | 3. Transaction<br>Date<br>(Month/Day/Year) | 3A. Deemed<br>Execution Date,<br>if any<br>(Month/Day/Year) | 4.<br>Transa<br>Code (<br>8) |   | of<br>Deri<br>Sec<br>Acq<br>(A) (<br>Disp<br>of (I | oosed<br>D)<br>tr. 3, 4 | 6. Date Exercisable and<br>Expiration Date<br>(Month/Day/Year) |                    | 7. Title and<br>Amount of<br>Securities<br>Underlying<br>Derivative Security<br>(Instr. 3 and 4) |  | 8. Price of<br>Derivative<br>Security<br>(Instr. 5) | 9. Number of<br>derivative<br>Securities<br>Beneficially<br>Owned<br>Following<br>Reported<br>Transaction(s)<br>(Instr. 4) | 10.<br>Ownership<br>Form:<br>Direct (D)<br>or Indirect<br>(I) (Instr. 4) | 11. Nature<br>of Indirect<br>Beneficial<br>Ownership<br>(Instr. 4) |
|---|---|--|---|------------------------------|---|--|-------------------------|--|--------------------|--|--|---|--|--|--|
|   |   |  |   | Code                         | v | (A)  | (D)                     | Date<br>Exercisable  | Expiration<br>Date | Title  | Amount<br>or<br>Number<br>of<br>Shares |   |  |  |  |
| Tejon<br>Ranch Co.<br>Incentive<br>Stock<br>Option <sup>(2)</sup> | \$20.25   | 12/02/2004                                 |   | М                            |   |  | 7,000                   | 12/01/1998   | 11/30/2008         | Tejon<br>Ranch<br>Common<br>Stock  | 7,000                                  | \$20.25   | 475,639  | D  |  |

Explanation of Responses:

1. These shares are in the name of Robert A. and Betty C. Stine, as trustees for the Stine Family Trust.

2. Transaction occurred per a 10b5-1 trading plan.

#### Robert A. Stine

12/06/2004

Date

\*\* Signature of Reporting Person

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

\* If the form is filed by more than one reporting person, see Instruction 4 (b)(v).

\*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.